

CUSTOM BUSINESS APPLICATIONS

Build clarity into the way your business works.

CUSTOM APPLICATIONS.

CONNECTED PROCESSES.

ACCOUNTABLE DECISIONS.

We design business apps that turn scattered requests, spreadsheets and follow-ups into clear screens, controlled workflows and useful management views.

Start with one departmental problem - or connect several processes around your existing systems.

Founder-led. Collaboratively delivered.

25+ years of cross-functional and industry-domain experience.

Yogendra P Sharma brings finance and business leadership to application requirements, controls and reporting. Relevant technical and specialist expertise is brought into the agreed delivery model through the developing FairStake ecosystem.

Project roles and support responsibilities are confirmed before work begins.

DISCUSS YOUR APPLICATION REQUIREMENT

yogendra.org/contact/

APPLICATION POSSIBILITIES / 01-04

What could we build for your business?

Purpose-built tools for everyday work and important decisions.

01

Finance & Accounting Apps

Build workspaces for expenses, reconciliations, collections and month-end checks, with records and reviews together.

IN PRACTICE / MONTH-END CLOSE

Assign reconciliations; attach records; flag differences; reviewer approves; dashboard shows pending work.

02

Management Reporting Apps

Develop reports that compare results with targets and let managers investigate the records behind a figure.

IN PRACTICE / SALES PERFORMANCE

Rs 40 lakh sales vs Rs 50 lakh budget: highlight the Rs 10 lakh gap, investigate by region or product, then assign follow-up.

03

Workflow & Approval Apps

Build request forms, approval limits and independent checking steps, with reminders and escalation rules.

IN PRACTICE / PURCHASE APPROVAL

Rs 75,000 request with quotation: route by approval limits, prevent self-approval, remind approvers and retain decision history.

04

Task, Ticket & Service Apps

Give every query a reference, owner, deadline and closure record so requests do not disappear between teams.

IN PRACTICE / PAYMENT QUERY

Raise unpaid-invoice query; assign Accounts owner; record missing approval; escalate delay; close with payment reference.

Illustrative scenarios, not claimed client projects. Each application is scoped individually.

APPLICATION POSSIBILITIES / 05-09

Connect teams. Strengthen oversight.

From daily operations to audit and transaction coordination.

05

Team Capacity & Performance Apps

Show assignments, pending work and turnaround times to support balanced workloads and meaningful reviews.

IN PRACTICE / ACCOUNTS WORKLOAD

View backlogs; check complexity and overdue work; reassign appropriately; review processing time and errors.

06

Purchasing & Operations Apps

Connect requests, supplier commitments, receipts and exceptions across operational teams.

IN PRACTICE / PURCHASE TO RECEIPT

Low stock triggers request; record delivery date; alert delays; confirm receipt; check invoice against order and receipt.

07

Audit & Compliance Apps

Organise evidence, observations, due dates and corrective actions for audits and statutory reviews.

IN PRACTICE / AUDIT FOLLOW-UP

Request invoice; upload evidence; flag missing approval; record corrective action; reviewer verifies closure.

08

Investor & Board Reporting Apps

Build reporting workspaces with supporting records, release approvals and tracked stakeholder questions.

IN PRACTICE / BOARD REPORTING

Prepare pack; link reviewed schedules; approve release; assign board queries; retain approved versions.

09 / M&A; & Joint-Venture Coordination Apps

Coordinate restricted documents, information requests, issues and milestones across transaction teams.

IN PRACTICE / ACQUISITION REVIEW

Request records; assign owners; upload controlled versions; track queries; monitor agreed integration actions.

MANAGEMENT VISIBILITY & VALIDATION

Clear visibility. Defined responsibility.

We build and technically test the application.

Your team checks that it works correctly for your business.

Ownership

Who does what?

WE BUILD

Application screens and approval routes showing who handles each request, who checks it and what happens next.

YOU VALIDATE

Use sample requests to confirm that assignments, permissions and approvals match your team's responsibilities.

Timeliness

What needs action by when?

WE BUILD

Due-date tracking, reminders and escalation alerts that highlight pending and overdue work.

YOU VALIDATE

Test sample tasks to confirm deadlines, reminder timing and who receives alerts when work is delayed.

Control

Are the agreed rules followed?

WE BUILD

Data-entry checks, approval limits and separate preparation-and-review steps to support your agreed processes.

YOU VALIDATE

Test valid and invalid transactions to confirm that missing information, unauthorised approvals and exceptions are handled correctly.

Capacity

How is work shared?

WE BUILD

Workload views showing assigned tasks, pending items and completion times across people and departments.

YOU VALIDATE

Check that task counts, status and time calculations reflect actual working practices, considering complexity - not just volume.

Transparency

Can each record be traced?

WE BUILD

Links to supporting documents and a history showing who entered, changed or approved a record.

YOU VALIDATE

Trace sample transactions to their documents and check that changes, approvals and access permissions are recorded correctly.

Decision readiness

What needs management attention?

WE BUILD

Dashboards showing results, target gaps and exceptions, with access to the records behind each figure.

YOU VALIDATE

Compare report totals with verified business records and confirm that the views answer your management questions.

Before launch: We perform technical checks and address agreed defects. Your nominated users test business scenarios using authorised data and confirm acceptance.

After launch: Your team records actual transactions, reviews exceptions and makes decisions; we provide support under agreed terms.

INTEGRATION & CONNECTED APPLICATIONS

Build connected apps. Strengthen the evidence behind decisions.

ERP & Accounting Integration

Connect approved records and workflows.

IN PRACTICE

Sales invoice recorded in ERP → customer balance updated in accounting → outstanding payment shown in your app.

SaaS & Workflow Automation

Link requests, approvals and updates across tools.

IN PRACTICE

Request received → task assigned across connected tools → automatic reminder → completion status updated.

AI & Assisted Review

Extract information and draft summaries for human review.

IN PRACTICE

AI reads invoice → extracts supplier, date and amount → flags missing details → your team verifies before saving.

Subject to system access, licensing and feasibility. No guarantee of funding, error-free work or avoidance of penalties.

HOW WE DELIVER TOGETHER

Business understanding leads. Working software follows.

Clear leadership. Relevant expertise. Regular reviews. Active client participation.

01 / Define the right problem

OUR CONTRIBUTION

Lead requirements discussions, assess systems and identify relevant specialist expertise.

YOUR CONTRIBUTION

Nominate a decision-maker and key users; explain current work and priorities.

CHECKPOINT: Agreed scope, roles and acceptance criteria.

02 / Demonstrate before expanding

OUR CONTRIBUTION

Show screens, workflows, reports and control rules through a prototype.

YOUR CONTRIBUTION

Test real situations and provide consolidated feedback.

CHECKPOINT: Reviewed design and practical delivery plan.

03 / Build with regular review

OUR CONTRIBUTION

Coordinate development, integrations, demonstrations and issue resolution.

YOUR CONTRIBUTION

Provide agreed data/access and timely decisions through designated representatives.

CHECKPOINT: Tested features; changes assessed for cost, timing and impact.

04 / Prepare people for launch

OUR CONTRIBUTION

Support user testing, training, handover and launch arrangements.

YOUR CONTRIBUTION

Make users available, confirm readiness and reinforce the agreed process.

CHECKPOINT: Launch approval, support responsibilities and maintenance terms.

Specialist involvement is matched to the assignment. Scope changes and ongoing support are agreed explicitly.

QUESTIONS WORTH ASKING

Before you build.

How do you make sure the app solves our problem?

We start with the work, decisions and controls. A prototype and agreed acceptance criteria test understanding before the build expands.

Who leads when requirements become complicated?

The designated Project Manager leads delivery and coordinates the relevant specialists. Complex requirements and unresolved delivery issues are escalated to Yogendra for review and resolution, with technical specialists involved where needed.

What if our process does not fit a standard product?

We assess configuration, a custom app or a hybrid approach against usability, integration needs, cost and maintainability.

Can we start small?

Yes. Define a useful first release, test it with representative users and review results before expanding.

Can the app work with our existing ERP?

We assess interfaces, permissions and vendor restrictions before confirming connections, update frequency and responsibilities.

Can it strengthen approvals and show workload or delays?

Design can include approval limits, independent checks, owners and deadlines. Managers interpret workload and handle exceptions.

How are reports checked?

Agree sources and calculations, test against supporting records, investigate differences and obtain user acceptance.

Can it support investors, transactions and statutory reviews?

It can organise evidence, reviewed figures and follow-up actions. Formal audit, legal, tax and transaction conclusions remain with responsible advisers.

What if requirements change or users struggle?

Assess changes before approval. Demonstrations, key-user involvement, training and staged rollout help identify difficulties early.

Who owns the app, protects data and supports it?

Agree ownership, code access, hosting, permissions, backups, licences and support terms before development.

Bring us the bottleneck.
Let us define the application.

Discuss your requirement
yogendra.org/contact/